

## **Gallatin Point Capital Partners II Closes above Target with \$1.6 Billion of Capital Commitments**

*Atlantic-Pacific Capital served as global placement agent*

NEW YORK / LONDON / HONG KONG - **Atlantic-Pacific Capital Inc.** (“APC”), one of the largest privately owned global placement agency and advisory firms, is pleased to announce the final closing of **Gallatin Point Capital Partners II** (the “Fund”) at \$1.6 billion of capital commitments between the Fund and separately managed accounts, exceeding the target of \$1.5 billion. The Fund received strong support from existing LPs and has further diversified its investor base with capital from new institutional investors in the U.S., Europe and the Middle East, including sovereign wealth and public pension funds, foundations, endowments, and family offices. Atlantic-Pacific Capital served as global placement agent.

**Gallatin Point Capital** (“Gallatin”) is a financial services-oriented private investment firm founded by Matt Botein and Lee Sachs in 2017. Gallatin’s Principals have five decades of combined financial services experience as leaders of some of the world’s prominent public and private sector institutions. The Fund’s bespoke, solution-focused approach uniting investment structures, opportunities and operators has led to what they believe is a unique philosophy and competitive advantage. Gallatin works closely with management teams on capital allocation and efficiency, acquisition evaluation, and other strategic decisions.

**Lee Sachs**, Co-Founder and Managing Partner at Gallatin stated, “We are grateful for the strong support from our existing investors and very pleased to start long-term relationships with our new limited partners as well. We look forward to continuing to work tirelessly to deliver outstanding results for all of our investors.”

**Raed Elkhatib**, President and CEO of APC added, “Gallatin’s clear track record of value creation, along with its proven ability to navigate successfully across various market cycles, resonated strongly. We are very pleased with the outcome and wish Gallatin and their limited partners a very successful partnership.”

**Luke Sanders**, Partner at Atlantic-Pacific said, “Despite a challenging fundraising market, the strength of the team, highly differentiated strategy and compelling portfolio of investments clearly stood out. Their insights into, and relationships within, the financial services sector allows Gallatin to identify compelling opportunities to earn highly attractive risk-adjusted returns, while providing a real value-add solution to their portfolio companies.”

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### **About Atlantic-Pacific Capital, Inc.** ([www.apcap.com](http://www.apcap.com)), Member FINRA and SIPC

Since its founding in 1995, APC has organically grown into a global organization with an established brand in the private equity community. Over the last 27 years, the firm has executed 130+ capital raising assignments aggregating over \$103 billion for an extraordinary group of alternative asset managers. Typical mandates include private equity, private credit, real estate and real assets fund placements as well as secondary advisory mandates and direct private placements. APC uniquely provides global marketing distribution and project management execution using a focused and customized approach. With experienced professionals located in New York, Stamford, San Francisco, San Juan, London, Barcelona, Dubai, Tel Aviv and Hong Kong, APC maintains a global network of trusted relationships with influential institutional investors.

### **About Gallatin Point Capital** ([www.gallatinpoint.com](http://www.gallatinpoint.com))

Gallatin Point Capital is a private investment firm with a primary focus on making opportunistic investments in financial institutions, services and assets. Gallatin aims to form highly collaborative partnerships with its investors and with management teams of its portfolio companies, seeking to combine the right capital with the right managerial competencies in order to maximize the outcome for all stakeholders.



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For more information on this and prior press releases, please contact:

Raed Elkhatib, President and CEO

[relkhatib@apcap.com](mailto:relkhatib@apcap.com)

Luke Sanders, Partner

[lsanders@apcap.com](mailto:lsanders@apcap.com)